

Jana Friedrichsen

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Born 1983 in Lübeck, 1 child (born 03/2015)

Citizenship: German

Current position

since 03/2016 Postdoctoral researcher and head of the junior research group “Global Food Markets”,
DIW Berlin, Department Competition and Consumers,
since 03/2016 Research Associate, Berlin Economics Research Associates (BERA) Program
since 2015 Fellow, Berlin Centre for Consumer Policies (BCCP)
since 2013 Postdoctoral researcher, Humboldt-Universität zu Berlin

Professional experience

09/2016-02/2017 Guest researcher, Aarhus University, Department of Economics, Aarhus, Denmark
07/2013-02/2016 Postdoctoral researcher, Berlin Social Science Center (WZB)
01/2014 - 04/2014 Visiting researcher at Aalto University School of Business, Department of Economics, Helsinki, Finland
12/2012 - 06/2013 Member of CRC 884 “Political Economy of Reforms” at University of Mannheim
09/2009 - 06/2013 Teaching and Research Assistant at the University of Mannheim
10/2007 - 01/2008 Intern at the German Institute for Economic Research (DIW) Berlin, Department of International Economics
08/2007 - 09/2007 Intern at the Centre for European Economic Research (ZEW) Mannheim, Department of Environmental and Resource Economics, Environmental Management

Education

09/2013 Dr. rer. pol. (summa cum laude), University of Mannheim
Thesis Title: Social Motivations in Markets and the Public Sphere
09/2008 - 06/2013 Center for Doctoral Studies in Economics (CDSE), Graduate School of Economics and Social Sciences (GESS), University of Mannheim.
02/2011 - 07/2011 Visiting doctoral student at Toulouse School of Economics, France
10/2003 - 09/2008 Diplom in Economics, Christian-Albrechts-Universität, Kiel, Germany
08/2006 - 06/2007 Visiting student (ERASMUS) at Universitetet i Bergen, Norway
10/2002 - 09/2003 Studies in Mathematics and Latin, Christian-Albrechts-Universität, Kiel, Germany.
2002 Abitur, Johanneum zu Lübeck

Research

Peer-reviewed publications

Political Support in Hard Times: Do People Care about National Welfare? (with Philipp Zahn), *European Journal of Political Economy*, Vol. 35, September 2014, pp. 23–37, <http://dx.doi.org/10.1016/j.ejpoleco.2014.03.007>

Non-refereed publications

Hospital-Level Policy Can Affect Physician Behavior and Reduce C-Section Rates (with Sofia Amaral-Garcia, Paola Bertoli, and Veronica Grembi), *DIW Economic Bulletin*, 43/2016, pp. 495-501

Haftpflichtregelungen auf Krankenhausebene können ärztliches Handeln beeinflussen und Kaiserschnittraten senken (with Sofia Amaral-Garcia, Paola Bertoli, and Veronica Grembi), *DIW Wochenbericht*, 43/2016, pp. 135-1042

“Shopping for a better world” funktioniert nur bedingt, *DIW Wochenbericht*, 38/2016, pp. 851-856.

Friedrichsen, Jana: “System Dynamics: A Method to Analyze and Manage Feedback Systems”, in: Modarressi-Tehrani, Diana and Stephan E Göthlich (eds.), “Netzwerke - Synergien aus Punkten und Strichen”, Monsenstein und Vannerdat, 2009.

Research papers

Is socially responsible production a normal good?, mimeo, DIW Berlin, February 2017.

Who Cares about Social Image? (with Dirk Engelmann), *DIW Discussion Papers*, number 1634, January 2017.

Welfare Stigma in the Lab: Evidence for Social Signaling (with Tobias König und Renke Schmacker), *WZB Discussion Paper SP II 2016-208*, November 2016.

Bidding for Network Size (with Renaud Foucart), June 2016, online at <https://mpira.ub.uni-muenchen.de/72136/>.

Signals Sell: Designing a Product Line when Consumers Have Social Image Concerns, *WZB Discussion Paper SP II 2016-202*, March 2016.

Presentations

Seminars

- 2017 University of Copenhagen (scheduled)
- 2016 Copenhagen Business School, Aarhus University, DIW Berlin
- 2015 Universitat Pompeu Fabra Barcelona
- 2014 HECER (Helsinki), ESMT (Berlin)
- 2013 Aalto University, University of Konstanz, Lund University, Universidad Carlos III de Madrid, WZB (Berlin), University of Bonn
- 2012 University of Marburg, CERGE-EI (Prague), Max Planck Institute for Research on Collective Goods (Bonn), ECARES Université Libre de Bruxelles
- 2011 Toulouse School of Economics

Conferences and Workshops

- 2016 Arne Ryde Workshop on Identity, Image and Economic Behavior (Lund), Berlin Behavioral Economics Workshop, EEA-ESEM (Geneva), WinE retreat (Geneva), GAMES 2016 (Maastricht)
- 2015 European ESA conference (Heidelberg), EEA (Mannheim), WinE retreat (Mannheim)
- 2014 Workshop on Consumer behaviour, self-control and intrinsic motivation (Copenhagen), Nuremberg Experimental Research Days, Annual Meeting *Verein für Socialpolitik* (Hamburg), European Public Choice Society Meeting (Cambridge)
- 2013 Berlin Behavioral Economics Workshop, Annual Meeting *Verein für Socialpolitik* (Düsseldorf), 40th EARIE conference (Evora), Journées Louis- André Gérard-Varet in Aix-en-Provence, SMYE (Aarhus), ECORE Summer School "Governance and Economic Behavior" (Leuven)
- 2012 SAEe (Vigo), European Winter Meeting of the Econometric Society (Konstanz), European ESA conference (Cologne), EEA-ESEM (Málaga), GAMES 2012 (Istanbul), International ESA conference (New York), ENTER Jamboree (Barcelona)
- 2011 Annual Meeting *Verein für Socialpolitik* (Frankfurt), 38th EARIE Conference (Stockholm), Mainz Workshop on Behavioral Economics, 20th Silvaplane Workshop in Political Economy, The Economics of Corporate Social Responsibility Conference (Paris)
MMM Workshop (MPI Bonn), International Doctoral Meeting of Montpellier
- 2010 19th Silvaplane Workshop in Political Economy

Teaching Experience

- Fall 2015, Fall 2016 *Advanced Microeconomic Theory* (with Renaud Foucart, Steffen Huck, and Marco Runkel in 2016, with Steffen Huck, Dorothea Kübler, and Georg Weizsäcker in 2015), MA/Phd, Humboldt-Universität zu Berlin
- Spring 2014 *Game Theory* (with Sebastian Kodritsch), MA, Humboldt-Universität zu Berlin
- Spring 2014 *Behavioral Economics* (with Georg Weizsäcker), MA, Humboldt-Universität zu Berlin
- Fall 2013, 2014 *Microeconomics I*, BA, Humboldt-Universität zu Berlin
- Fall 2009, 2011, 2012 *Principles of Economics*, BA, University of Mannheim
- Fall 2010 *Business Economics I*, MA, University of Mannheim
- Spring 2006 *Statistics I*, BA, Christian-Albrechts-Universität, Kiel
- Fall 2005 *Statistics II*, BA, Christian-Albrechts-Universität, Kiel
- Fall 2005 *Introduction to Operations Research*, BA, Christian-Albrechts-Universität, Kiel

Supervision of students

Master theses (at HU): Christin Öhler (2016), Maren Hahnen (2016), Meike Stockbrügger (2015), Melanie Koch (2014), Jens Fehlberg (2014)
 Bachelor theses (at HU): David Dicke (2016), Till Jeschek (2016), Thi Thanh Van Dong (2016), Tawga Kadir (2014), Fine Piantek (2013)

Refereeing

Review of Economic Studies, Journal of the European Economic Association, Games and Economic Behavior, Scandinavian Journal of Economics, Journal of Economic Behavior & Organization, European Journal of Political Economy, Scottish Journal of Political Economy, Review of Agricultural and Environmental Studies, Spring Meeting of Young Economists 2012 (Mannheim), 2013 (Aarhus), 2014 (Vienna)

Other Experience

since 03/2016	Associate representative in the BERA program
Fall 2014, Summer 2016	Co-organizer of the Berlin Behavioral Economics Seminar.
09/2011-06/2013	Student coordinator at University of Mannheim, European Network for Training in Economic Research.
09/2009-01/2012	Equal opportunity commissioner, Department of Economics, University of Mannheim.
07/2004 - 07/2005	Environmental officer (Umweltreferentin), AStA (students' union executive committee), Christian-Albrechts-Universität, Kiel.

Scholarships/Awards

2016	Participant in Berlin-wide mentoring program ProFiL
2014	Dissertation Prize of the Karin-Islinger-Foundation
09/2008 - 08/2009	Ph.D.-Scholarship of the German Science Foundation (DFG)
08/2006 - 06/2007	ERASMUS Scholarship
01/2003 - 08/2008	Fellowship, German National Merit Foundation (Studienstiftung des deutschen Volkes)

Languages

German (native), English (fluent), French (good), Norwegian (intermediate), Portuguese (basic)

Stand: February 13, 2017